

FOR A NEW STYLE OF LEADERSHIP

#### Making Powerful Choices: The Art of Aligned Decisions

with

Pobin Berg M.A.

Women's Leadership Educator ♦ Coach ♦ Speaker

Soul Moxie.net

# "Truly successful decision-making relies on a balance between deliberate and instinctive thinking."

-Malcolm Gladwell

"You can't make decisions based on fear and the possibility of what *might* happen."

-Michelle Obama













What is:

A, L, I, G, N, M, E, N, T,

#### What is:

A, L, I, G, N, M, E, N, T,?

You know who you are, what you stand for.
You take actions/make choices in sync with who you wish to be.

#### What makes decision-making challenging?



#### What makes decision-making challenging?

- Lack of clarity
- . Fear of mistake
- . Demands
- . Pressure
- Deadlines
- Uncertainty-what or how to choose



- Too many choices
- Outside opinions
- Pleasing others
- Not knowing self
- Not trusting self
- . \$\$

#### Decisions are a constant in life.

Daily choices

Small decisions

Big "life" decisions



(Indecision and being out of alignment is draining)

# Out of Alignment vs. In Alignment

Agitated, Anxious, Restless	Ease, Inner Calm
Stuck, Uncertain, Confused	Clarity of Purpose, Personal Growth
Burnout, Stressed, Not Sleeping	Self-Awareness, Self Nourishment
Energy-Draining Choices	Effective Decision-Making Skills
Unhappy, Unfulfilled	Flow, Joy, Content, Desired Impact
Inner Critic, Negative Self Talk	Affirming Beliefs, Empowered
People Pleasing	Healthy Boundaries, Trust Self

#### What decisions are up for you?

(Especially ones you've been "sitting" on.)

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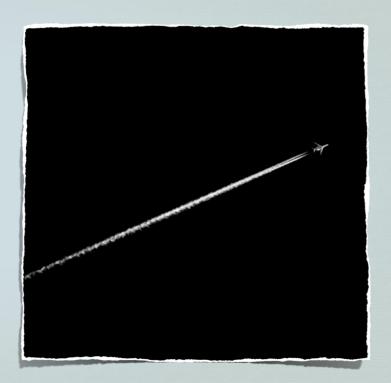
#### We forget, Every decision creates a trajectory

Where do I want to go?

Who do I want to be?

What am I aligning WITH?

Every decision builds on the last, adds to our trajectory.



# Common decision-making tools

- Lists
- · Pros and cons
- Criteria
- Group consensus

- Ranking
- · Research
- Follow advice
- Do what's best for collective

#### The missing link is intuition.

#### aka...

- . Inner wisdom
- . Gut feeling
- Instinct
- · Inner guidance



And then, we blend with traditional methods.

# Set yourself up for clarity intentionally

- Schedule open time, no pressure
- Get a good night's sleep
- Practice extra self care to promote ease



No decisions from fear or anger.

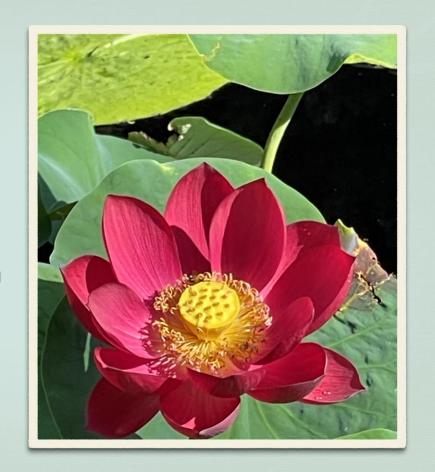
#### Midway review

Decision-making is constant and can be challenging

Indecision and being out of alignment drain energy

Traditional methods and intuition is a powerful combination

It's important to set yourself up to be able to have clarity.



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1.	Clarify the decision/what needs to be resolved
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- 1. Clarify the decision/what needs to be resolved
- 2. What is your vision/hope? (listen)
- 3. \_\_\_\_\_\_ 4.
- 5. \_\_\_\_\_
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- 1. Clarify the decision/what needs to be resolved
- 2. What is your vision/hope? (listen)
- 3. What is true? Gather info
- 4. \_\_\_\_\_\_ 5.
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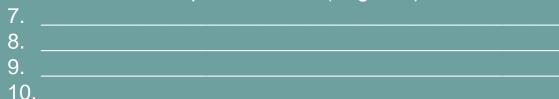
- 1. Clarify the decision/what needs to be resolved
- 2. What is your vision/hope? (listen)
- 3. What is true? Gather info
- 4. Release other's expectations, "shoulds"
- 5. \_\_\_\_\_
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- 1. Clarify the decision/what needs to be resolved
- 2. What is your vision/hope? (listen)
- 3. What is true? Gather info
- 4. Release other's expectations, "shoulds"
- 5. Narrow options to three (all align w/vision)
- 10. \_\_\_\_\_



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- 6. Envision each option and feel (or give #)





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- 3. What is true? Gather info
- 4. Release other's expectations, "shoulds"
- 5. Narrow options to three (all align w/vision)
- 6. Envision each option and feel (or give #)
- 7. Identify most "right" for you (note: when "nothing" comes)
- 8. \_\_\_\_\_
- 9. \_\_\_\_\_
- 10. \_\_\_\_\_



- 1. Clarify the decision/what needs to be resolved
- 2. What is your vision/hope? (listen)
- 3. What is true? Gather info
- 4. Release other's expectations, "shoulds"
- 5. Narrow options to three (all align w/vision)
- 6. Envision each option and feel (or give #)
- 7. Identify most "right" for you
- 8. Confirm it resolves the decision/aligns with vision
- 9. \_\_\_\_\_\_ 10.



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- 8. Confirm it resolves decision
- 9. Trust yourself

10.



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- 6. Envision each option and feel (or give #)
- 7. Identify most "right" for you
- 8. Confirm it resolves decision
- 9. Trust yourself
- 10. Track the outcome (build self-trust and consistency)



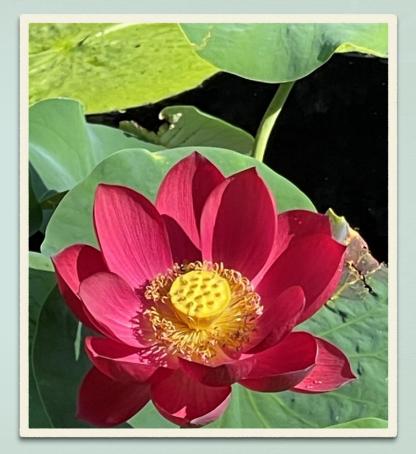
#### In review

Decisions create a trajectory

Take the time to work both approaches together (your style)

Aligned decisions contribute to self trust & confidence, clarity, ease

Get to know your intuitive cues for consistent results you can trust



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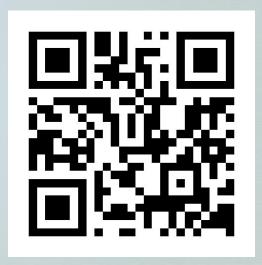
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